

## EOI: Network Equipment Supplier for TF in exploring Business Opportunities

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Telecom Foundation was established in 1991 as a charitable trust that generates its welfare fund through its own business activities. Network development has been a forte of Telecom Foundation for the last three decades. TF has deployed more than 1.25 Million connections, developed Optic Fiber network of 6,000 Km, trained technical personnel for PTCL, PAK AIR FORCE, PAK NAVY, POLICE, PAK ARMY, NTC, Atomic Energy Commission. CDA, NDC, Pakistan Computer Bureau, I.L.O. LT Engineering Services, Pak Aeronautical Complex Kamra and many others.

Telecom Foundation is looking for equipment supply chain partners to participate in GPON network development projects in the country. Specifically, in tenders for frame contracts with mega operators in the ICT space in Pakistan. For this TF will be providing the services part while the equipment will be supplied by TF in an arrangement with major equipment providers operating in the market.

TF is looking for strategic supply chain partners that can provided the best quality equipment at the most competitive rates in the captioned as well as all upcoming business opportunities.

The following documents are required for registration as a supply chain panelist at Telecom Foundation.

1. Company history, background, Business profile, registration information about offices and contacts within Pakistan and abroad, taxes related information, business strength, customers, etc.
2. Experience in Turnkey projects of the relevant field
3. Areas of specialization
4. Management and staff strength
5. Technical Platform at its disposal
6. Original Equipment Manufacturer (OEM) Certificate
7. Authorization Certificate
8. List of Approved items
9. Product brief and brochures with manufacturer and country of origin details
10. Commitment and ability to meet the deliverables and implementation schedule
11. Availability of samples to be showcased as soon as the bids are opened.
12. All items supplied shall have their origin from any country except Israel and India having highest quality with warranty of (60) Months
13. The time to market on each of the products including time required in ordering, LC, import, clearance and delivery to site.
14. The contractor shall be responsible for all taxes including GST/SST, duties, license fees, insurance, freight charges, local transportation, handling etc.
15. Options available to TF for competing against other service and product providers. Points of parity and points of differentiation.
16. Warranty, spares, covering of breakage and over/under usage than the BoQ, return of unused items, Emergency requirement on an added work required
17. Other terms of business

The detailed BoQ on the projects will be provided through email upon final selection of the interested equipment panel members after furnishing the above details.